



# Allweld Newsletter

## Allweld Becomes Distributor of Bowie Pumps

Allweld Manufacturing is pleased to announce that it recently has been granted the rights to become an authorized dealer of Bowie process pumps for the central interior region of British Columbia. Bowie pumps are used extensively in the oil and gas transportation industry for applications such as crude oil process pumps and water process pumps. Recently, Allweld has also incorporated the use of a Bowie process pump on a magnesium chloride spray truck that was used for both dust control and anti-icing applications.

## The Movement to Larger Equipment

At the present time, it appears that there is clearly a move by bulk fuel distribution agencies to make better use of their existing equipment by amalgamating their smaller agencies into single larger agencies for a predetermined area. In the past year, much of our design and manufacturing efforts have been focused on tridem semi trailers, quad axle full trailers and stiff reach pony pup trailers to help meet the demand of more versatile transportation equipment. Allweld has proven designs for the manufacture of a variety of trailers including tridem semi trailers, tri-axle and quad axle full trailers, stiff reach tandem and tridem axle pony pup trailers and super B trains. We are constantly manufacturing trailer units to have equipment ready for you when you need it. Call us today to get timely delivery of equipment suited to your needs!

*“New tank delivery on much shorter notice than competitors...”*

*“I can’t even comment on after purchase service – I now have 4 Allweld tanks as old as 7 years and I have yet needed to do any repairs!”*



*Kamloops Allweld Tanks are*

*“Excellent. I was kept well informed about that status of the tanks under construction.*

*...staff were great”*

**Paul Mackie**  
*Mountain*



## Magnesium Chloride Makes Strides in Road Applications

Magnesium chloride is gaining popularity through its use as a product used for saving lives by keeping our roads drivable during winter conditions and by keeping our roads free from dust in the summertime. ICBC is a major supporter of magnesium chloride for both a road deicer and dust control substance and has devoted a lot of time and money into researching and documenting the benefits of magnesium chloride. Major industry has also become a large player in the use of magnesium chloride for dust control problems that are associated with the storage and movement of many bulk materials. Through working with the major supplier of magnesium chloride in Canada, Allweld is developing into your Western Canadian expert in the building of magnesium cargo tankers and spraying systems. Give Allweld a call today to discuss your needs for a new spray truck.

## Allweld Employee Profiles

To help meet the on-going design process at Allweld Manufacturing, we are pleased to announce that we have hired Mr. Lorne Henderson as our design technologist. Lorne is a graduate from the British Columbia Institute of Technology as a Mechanical Design Technologist and has several years of design experience. Welcome aboard Lorne!

Allweld would also like to remind our customers to give us a call with their fuel metering system problems. Chad Wingerak, our meter technologist, has several years' experience in this area and would be more than pleased to assist you with all your fuel delivery needs.

## Allweld is your source for support and installation of DMX Metering Systems

Allweld Manufacturing and RNG are working together to offer our customers support and installation of the new DMX metering systems. Allweld Manufacturing is now a recognized DMX installation and service facility for the central interior of British Columbia. Recent field tests sponsored by RNG indicate that the DMX air elimination system will allow the fuel delivery industry much closer fuel metering tolerances to meet or exceed the ever-increasing Weights and Measures Regulations. Field tests conclude that the Weights and Measures Regulations were exceeded by a recently retrofitted DMX air elimination system, even with extremely high pumping rates. Esso has become one of the first major oil companies committed to retrofitting their existing air elimination systems with the new DMX air elimination system.

## Used Tank Sales

We have a broad range of contacts in the tank use industry. As such we are always aware of trends in the marketplace and the potential for selling used tanks. Through publication of notices of tanks that are for sale, 1-1 customer contact and the implementation of our new **Tanks for Sale** section in our web site, Allweld is in a great position to help you move your used tanks. We can do all the repair work needed to your products to get it to good market condition. We are also looking at the potential of establishing a consignment lot at our Kamloops based manufacturing facility. Call us today to see how we can help you move your used equipment!

## Allweld Begins Manufacturing Steel Tankers

To meet the ever-increasing demand for transportation equipment in the crude oil industry in both Northern British Columbia and Northern Alberta, Allweld Manufacturing has recently completed the design and manufacture of a new steel crude tridem –semi trailer. The steel tridem semi is destined for use in the Ft. St. John area of northern British Columbia. The steel semi trailer was lined with an epoxy based liner so that it was capable of withstanding the large pH swings frequently encountered in the crude oil industry. The new cargo tanker also incorporated an external scrubbing system to neutralize any hydrogen sulfide gas that is a byproduct of many crude oils.

Allweld Manufacturing has the capability to manufacture a variety of steel based body tanks and trailers to haul both crude oil and water, and expect this to make up a substantial part of our business in the future. You will find the same Allweld quality and attention to detail in our steel products that are present in Allweld aluminum manufactured products.



## Warranty and Support Network

Allweld has now set-up warranty, repair and service partnerships throughout Canada for supporting our products in regions across the country. Now when you buy an Allweld Tank, you can be sure service and support is always available to you no matter where your business is based.

## Web Site

Just a reminder that you can find out about Allweld products and services at our web site [www.allweld-mfg.com](http://www.allweld-mfg.com). We are continually developing this site to be more customer focussed and to provide a broader range of services to you.



Ph: (250) 372-2725 Fax: (250) 372-8127 [www.allweld-mfg.com](http://www.allweld-mfg.com)